

Individual Stock-picking Skills in Active Mutual Funds

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Outline

- 1 Introduction
- 2 Benchmark Extension
- 3 The Factor Model
- 4 FSD Implementation
- 5 Simulation Performance
- 6 Empirical Performance
- 7 Conclusion

Objectives

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 - Application: Select stock-picking mutual funds with large out-of-sample α (Annualized $\alpha = 3.5\%$ before fees ($\alpha = 2.3\%$ after fees)).

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 - $r_{i,t}$: Investor's return.
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- Comparison in Distribution: $Distr(r_{i,t})$ VS $Distr(\hat{r}_{i,t})$
 - Skilled stock-picking: $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$.

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- Mathematical Difference:

- $\alpha > 0 \iff \mathbb{E}(r_{i,t}) > \mathbb{E}(r_{i,t}^b)$: Compares the mean.
- $r_{i,t} \overset{fsd}{\succ} \hat{r}_{i,t}$: Compares the entire return distribution.

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- In Population:

- $\alpha > 0 \iff \mathbb{E}(r_{i,t}) > \mathbb{E}(r_{i,t}^b)$: Not necessary due to information advantage. Alternative source of α – uncontrolled risk factors.
- $r_{i,t} \overset{fsd}{\succ} \hat{r}_{i,t}$: Alleviate the “missing factors” problem. Attribute outperformance to stock-picking.

FSD Implementation

 $\alpha > 0 :$

$$\left. \begin{array}{l} r_{i,1}, r_{i,1}^b \\ r_{i,2}, r_{i,2}^b \\ \vdots \\ \vdots \\ r_{i,T}, r_{i,T}^b \end{array} \right\} \rightarrow \hat{\alpha}_i = \frac{1}{T} \sum_t (r_{i,t} - r_{i,t}^b)$$

 $r_{i,t} \succ^{fsd} \hat{r}_{i,t} :$

$$\left. \begin{array}{l} r_{i,1}, \langle \hat{r}_{i,1} \rangle \\ r_{i,2}, \langle \hat{r}_{i,2} \rangle \\ \vdots \\ \vdots \\ r_{i,T}, \langle \hat{r}_{i,T} \rangle \end{array} \right\} \rightarrow \begin{array}{l} Pct(r_{i,t}, \langle \hat{r}_{i,t} \rangle) \\ \succ^{fsd} \\ Unif(0,1) \end{array}$$

$\langle \hat{r}_{i,t} \rangle$: Counterfactual return distribution, constructed using holdings.

Application: Active Mutual Fund Industry

- Important in size.
 - Roughly $30\% \times \frac{2}{3} = 20\%$ of US equity is managed by active mutual funds.
- Good Observability:
 - Both returns and holdings are observable.
- Weak Skill Manifestation:
 - Average before-fees performance is similar to the market index. Average after-fees performance is significantly lower than the passive index.
 - **Skilled managers are difficult to find in the cross section:**
In-sample alpha is a weak signal.

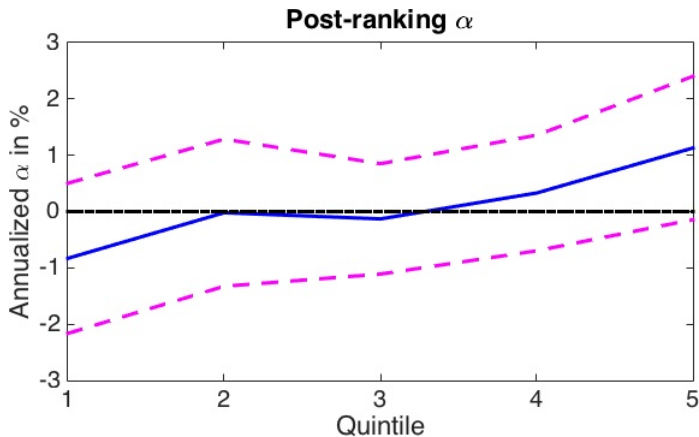
Failure of Alpha as a Predictor

- Out-of-sample performances of funds sorted by in-sample alpha, sample 01/1991-12/2015, before fees:

| Quintile | α (in %) | mkt | smb | hml | umd |
|----------|-------------------------|-----------------|-----------------|------------------|------------------|
| 1 | -0.83 [-1.22] | 1.02 [61.56] | 0.28 [11.00] | 0.06 [2.51] | 0.00 [0.17] |
| 2 | -0.02 [-0.03] | 0.98 [71.07] | 0.15 [7.02] | 0.06 [2.86] | -0.01 [-0.40] |
| 3 | -0.13 [-0.26] | 0.99 [79.50] | 0.13 [5.76] | 0.06 [2.75] | 0.00 [0.27] |
| 4 | 0.33 [0.63] | 1.00 [72.70] | 0.18 [7.92] | 0.03 [1.26] | 0.01 [0.84] |
| 5 | 1.13* [1.74] | 1.02 [59.76] | 0.31 [11.89] | -0.08 [-2.85] | 0.03 [1.54] |

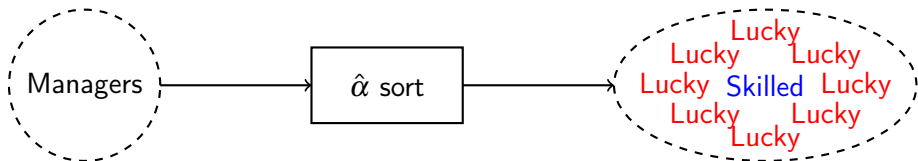
Failure of Alpha as a Predictor Cont.

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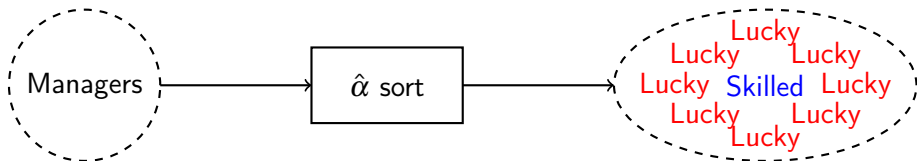
Search for Stock-picking Funds

Search by α :

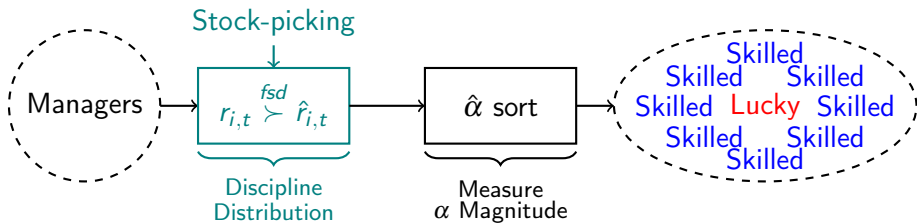


Search for Stock-picking Funds

Search by α :



Search for Informed Stock-pickers:



Results Preview

With ($\hat{\alpha}$ sort) only, out-of-sample, before fees:

| Quintile | α (in %) | mkt | smb | hml | umd |
|----------|-----------------|---------|---------|---------|---------|
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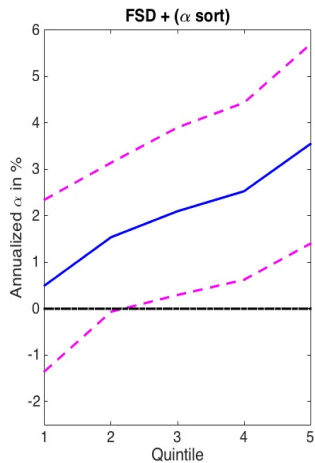
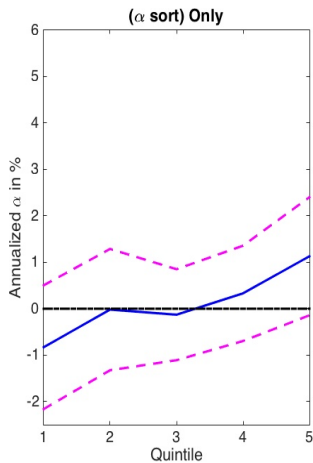
Results Preview Cont.

With $(r_{i,t} \stackrel{fsd}{\sim} \hat{r}_{i,t}) + (\hat{\alpha} \text{ sort})$, out-of-sample, before fees:

| Quintile | α (in %) | mkt | smb | hml | umd |
|----------|--------------------------|-----------------|-----------------|------------------|----------------|
| 1 | 0.50 [0.53] | 1.03 [46.26] | 0.29 [8.82] | 0.03 [0.87] | 0.04 [2.08] |
| 2 | 1.54* [1.88] | 1.01 [59.22] | 0.20 [5.89] | 0.06 [2.07] | 0.03 [1.58] |
| 3 | 2.10** [2.28] | 1.00 [43.55] | 0.23 [7.12] | 0.10 [2.35] | 0.05 [2.48] |
| 4 | 2.53*** [2.60] | 1.03 [47.04] | 0.26 [6.80] | 0.01 [0.21] | 0.07 [2.53] |
| 5 | 3.55*** [3.24] | 1.07 [38.85] | 0.45 [13.47] | -0.10 [-2.87] | 0.08 [3.26] |

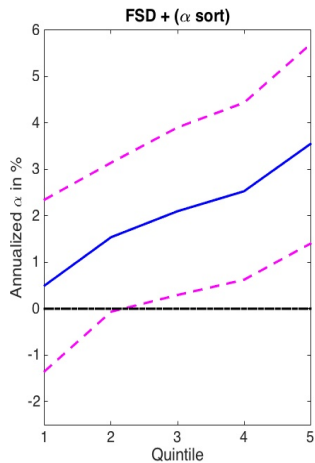
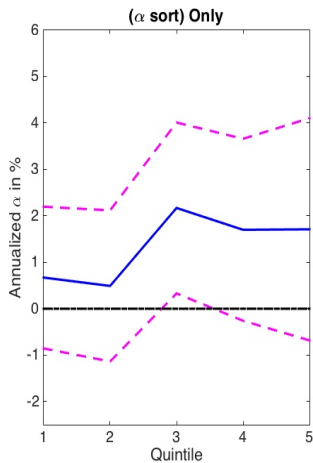
Results Preview Cont., Unmatched Sample Size

- Out-of-sample, before fees:



Results Preview Cont., Matched Sample Size

- Out-of-sample, before fees:



Fund Characteristics

- Outperforming Funds:
 - Average size, but higher fees;
 - More concentrated with fewer stocks;
 - Large within-quarter trading profits;
 - More fund flows controlling for in-sample $\hat{\alpha}$.

Related Literature

- Holdings $\xrightarrow{\text{predict}}$ Fund Performance: Grinblatt and Titman (1989), Grinblatt, Titman, and Wermers (1995), Chen, Jegadeesh, and Wermers (2000), Iskoz and Wang (2003), Cohen, Coval, and Pástor (2005), Kacperczyk, Sialm, and Zheng (2005, 2008), Alexander, Cici, and Gibson (2006), Jiang, Yao, and Yu (2007), Kacperczyk and Seru (2007), Cremers and Petajisto (2009), Baker et al. (2010), Da, Gao, and Jagannathan (2010), Huang, Sialm, and Zhang (2011), Kacperczyk, van Nieuwerburgh, and Veldkamp (2014), Agarwal et al. (2015), etc.
- Simulation \rightarrow Fund Return Distribution: Kosowski et al. (2006), Fama and French (2010), Barras, Scaillet, and Wermers (2010).

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 - $\left\{ r_{i,t}^b \right\}_{t=1}^T$: Account for factor loadings.
 - $\left\{ \langle \hat{r}_{i,t} \rangle \right\}_{t=1}^T$: Account for both factor loadings and degree of diversification.
 - Additional statistical information.

The One-period World

- There is only one period in the economy.
- An Example:
 - Warren Buffett made 10% last month.
 - Benchmark (e.g. Market) returned 8%. No other factor exposure.
 - Buffett out-performed $10\% - 8\% = 2\%$.
- Problem:
 - Only a point estimate, no statistical significance.

Test with Single Observation

- Improvement:
 - Run a statistical test in a single period with only one observation.
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 - Obtain both the point estimate and statistical significance of the outperformance.
- A bootstrap procedure with 4 steps:
 - 1 Retrieve fund holdings.
 - 2 Random replacement.
 - 3 Repeated sampling.
 - 4 Compare $r_{i,t}$ to $\langle \hat{r}_{i,t} \rangle$.

Step 1: Retrieve Fund Holdings

Longleaf Partners 2012/12

| Stock Ticker | Bucket No. | Weight(%) |
|--------------|------------|-----------|
| ABT | 597 | 5.24 |
| BEN | 552 | 4.68 |
| BK | 576 | 6.73 |
| BRK | 561 | 4.65 |
| CHK | 603 | 8.07 |
| CNX | 428 | 7.16 |
| DELL | 529 | 5.55 |
| DIS | 598 | 5.70 |
| DTV | 502 | 8.19 |
| FDX | 534 | 8.00 |
| L | 581 | 10.00 |
| LVLT | 405 | 6.15 |
| MDLZ | 592 | 5.39 |
| PHG | 356 | 1.26 |
| TRV | 568 | 6.65 |
| VMC | 489 | 6.58 |

Bucket Definition

- Extension of DGTW (Daniel et al. (1997)):
 - Divide stocks into 5 buckets for size, book-to-market, momentum, volatility, respectively;
 - $5 \times 5 \times 5 \times 5 = 625$ buckets altogether.

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 - Divide stocks into 5 buckets for size, book-to-market, momentum, volatility, respectively;
 - $5 \times 5 \times 5 \times 5 = 625$ buckets altogether.
- Crude summary of fund's mandate:
 - Capture factor exposure;
 - Can be improved by tailoring the buckets on a fund by fund basis.

Step 2: Random Replacement

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- Hypothetical Return: $\hat{r}_{i,t} = \sum_j w_{i,j,t-1} \tilde{r}_{j,t}$.

Malkiel's Quote



A blindfolded monkey throwing darts at a newspaper's financial pages could select a portfolio that would do just as well as one carefully selected by experts,

— *Burton Malkiel* —

AZ QUOTES

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Step 3&4

- Step 3: Repeat Step 2 to create the counterfactual return distribution $\langle \hat{r}_{i,t} \rangle$.
- Step 4: Compare the actual return $r_{i,t}$ to the counterfactual return distribution $\langle \hat{r}_{i,t} \rangle$.

Clarifications

- Controlling for style \rightarrow Stock-picking skills. Skill is reflected in the matching between weights and stock picks.

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- Controlling for style \rightarrow Stock-picking skills. Skill is reflected in the matching between weights and stock picks.
- Test Interpretation:
 - $r_{i,t}$ is the realized fund performance.
 - $\langle \hat{r}_{i,t} \rangle$ is the return distribution under the null of no stock-picking skill.
 - The comparison between the two is a statistical test.
 - $Pct(r_{i,t}, \langle \hat{r}_{i,t} \rangle) = 1 - p_{i,t}$, $p_{i,t}$ is the p-value of this test.

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- Illustrate: Stock-picking skills $\rightarrow r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$.
- FSD identifies investors:
 - 1 specialize in stock-picking;
 - 2 sufficiently diversified;
 - 3 have no bias towards uncontrolled factors.

The Economy

- An Economy with Factors:

- J observable (to the econometrician) factors: $\{F_{j,t}\}_{j=1}^J$.
- L unobservable factors: $\{f_{l,t}\}_{l=1}^L$.

- K stocks:

$$\tilde{r}_{k,t} = r_f + \sum_j \beta_{k,j} F_{j,t} + \sum_l \gamma_{k,l} f_{l,t} + \varepsilon_{k,t}$$

- $\{F_{j,t}\}_{j=1}^J$, $\{f_{l,t}\}_{l=1}^L$ and $\{\varepsilon_{k,t}\}_{k=1}^K$ are mutually independent.

Stock-picking and FSD

The Real Fund: $r_{i,t} = r_f + \sum_j \beta_{i,j,t} F_{j,t} + \sum_l \gamma_{i,l,t} f_{l,t} + \sum_k w_{i,k,t-1} \varepsilon_{k,t}$

The Replica Fund: $\hat{r}_{i,t} = r_f + \sum_j \beta_{i,j,t} F_{j,t} + \sum_l \hat{\gamma}_{i,l,t} f_{l,t} + \sum_k w_{i,k,t-1} \varepsilon_{\hat{k},t}$

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- Sufficient Conditions Leading to FSD:

- Skilled stock-picking:

$$\mathbb{E}_{t-1} \left(\sum_k w_{i,k,t-1} \varepsilon_{k,t} \right) \equiv \alpha_{i,t} > \mathbb{E}_{t-1} \left(\sum_k w_{i,k,t-1} \varepsilon_{\hat{k},t} \right) = 0.$$

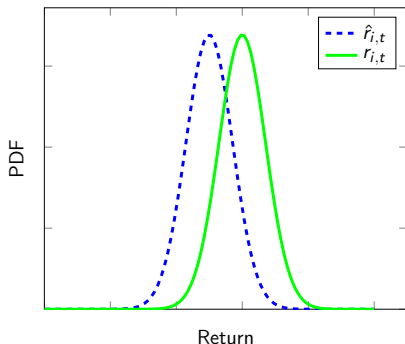
- Sufficient diversification: $\sum_k w_{i,k,t-1} \varepsilon_{k,t}$ and $\sum_k w_{i,k,t-1} \varepsilon_{\hat{k},t}$ are approximately normal.

- Unbiased towards unobservable factors: $\gamma_{i,l,t} = \hat{\gamma}_{i,l,t}, \forall l$.

“Proof” by Graph

The Real Fund: $r_{i,t} = r_f + \sum_j \beta_{i,j,t} F_{j,t} + \sum_l \gamma_{i,l,t} f_{l,t} + \sum_k w_{i,k,t-1} \varepsilon_{k,t}$

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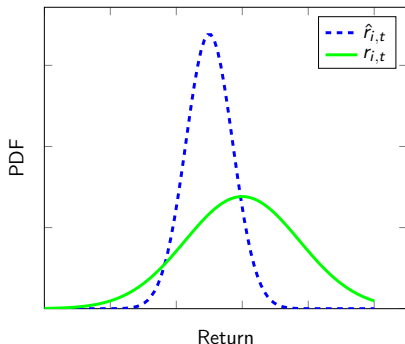


- Stock-picking \rightarrow FSD

“Proof” by Graph Cont.

The Real Fund: $r_{i,t} = r_f + \sum_j \beta_{i,j,t} F_{j,t} + \sum_l \gamma_{i,l,t} f_{l,t} + \sum_k w_{i,k,t-1} \varepsilon_{k,t}$

The Replica Fund: $\hat{r}_{i,t} = r_f + \sum_j \beta_{i,j,t} F_{j,t} + \sum_l \hat{\gamma}_{i,l,t} f_{l,t} + \sum_k w_{i,k,t-1} \varepsilon_{\hat{k},t}$



- Additional Factors \rightarrow FSD

Outline

- 1 Introduction
- 2 Benchmark Extension
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Objectives

- Implement $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$ with $\langle \hat{r}_{i,t} \rangle$.
- Construct test statistic for $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$.
- Simulate finite-sample distribution of the test statistic.

Ranking FSD

Proposition

$$r_{i,t} \succ^{fsd} \hat{r}_{i,t} \iff Pct(r_{i,t}, \langle \hat{r}_{i,t} \rangle) \succ^{fsd} Pct(\hat{r}_{i,t}, \langle \hat{r}_{i,t} \rangle) \sim Unif(0, 1)$$

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Proposition

$r_{i,t} \succ^{fsd} \hat{r}_{i,t} \iff F_{t-1}^{Pct(r_{i,t}, \langle \hat{r}_{i,t} \rangle)}(x) < F_{t-1}^{Pct(\hat{r}_{i,t}, \langle \hat{r}_{i,t} \rangle)}(x) = x$, where F_{t-1} denotes the conditional CDF.

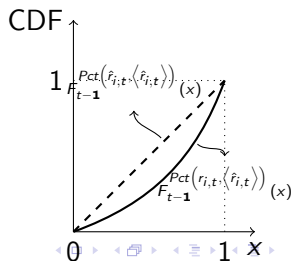
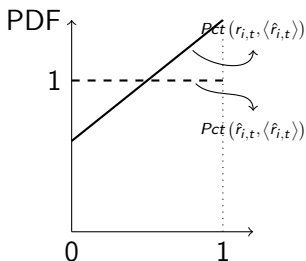
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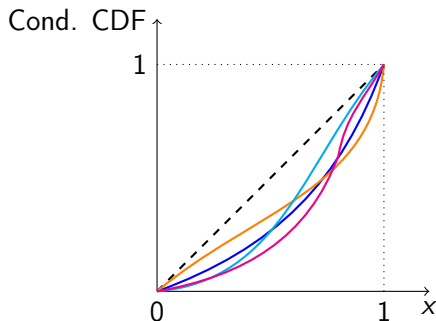
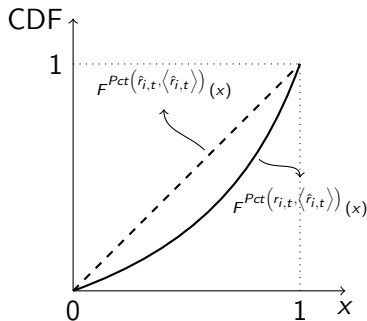
$r_{i,t} \succ^{fsd} \hat{r}_{i,t} \iff F_{t-1}^{Pct(r_{i,t}, \langle \hat{r}_{i,t} \rangle)}(x) < F_{t-1}^{Pct(\hat{r}_{i,t}, \langle \hat{r}_{i,t} \rangle)}(x) = x$, where F_{t-1} denotes the conditional CDF.



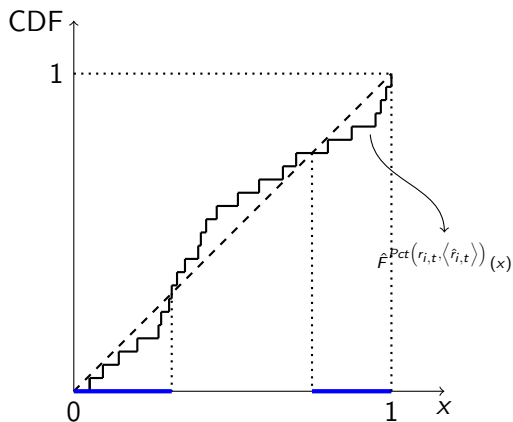
Unconditional FSD

Proposition

$r_{i,t} \succ^{fsd} \hat{r}_{i,t}, \forall t \Rightarrow F^{Pct}(r_{i,t}, \langle \hat{r}_{i,t} \rangle)(x) < F^{Pct}(\hat{r}_{i,t}, \langle \hat{r}_{i,t} \rangle)(x) = x$, where F denotes the unconditional CDF.


 \Rightarrow


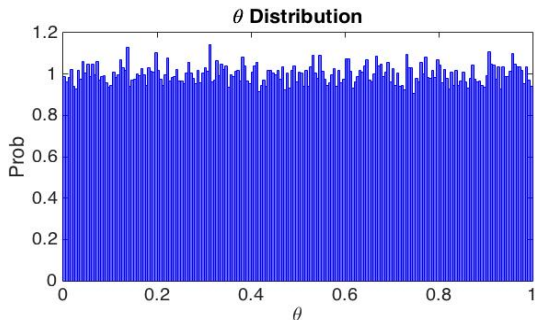
FSD Test Statistic



- Test Statistic: $\hat{\theta}$ = length of —.

Test Statistic Distribution

Sample Size = 24:



- Test Size: 10%: 0.90; 5%: 0.95.
- The in-sample $\hat{\alpha}$ is still useful:
 - Rankings: Discipline return distribution.
 - In-sample $\hat{\alpha}$: Measures outperformance magnitude.

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Objectives

- Fund Return Process:

$$r_{i,t} - r_f = \alpha_i + \sum_j \beta_{i,j} F_{j,t} \left(+ \sum_l \gamma_{i,l} f_{l,t} \right) + \sigma_t e_{i,t}$$

- Features:
 - σ_t : Time-varying idiosyncratic volatility.
 - $\{f_{l,t}\}_{l=1}^L$: Unobservable factors.

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- Features:
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 - $\{f_{l,t}\}_{l=1}^L$: Unobservable factors.
- $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$ VS $\alpha > 0$, robustness to:
 - Heteroscedasticity;
 - Benchmark Mis-specification.

Robustness to Heteroscedasticity (Minor)

- Fund Rankings $Pct(r_{i,t}, \langle \hat{r}_{i,t} \rangle)$:
 - Adjust for σ_t period by period;
 - Bounded between $[0, 1]$, no outlier.

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 - Adjust for σ_t period by period;
 - Bounded between $[0, 1]$, no outlier.
- Advantage: Parametric-free.

Robustness to Benchmark Mis-specification (Major)

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Robustness to Benchmark Mis-specification (Major)

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- $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$ VS $\alpha > 0$:
 - $\alpha > 0$: Defenseless.
 - $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$: Robust when the missing factor takes normal distribution.

Benchmark Mis-specification Environment

- Simulate 1000 funds, 20 are skilled.
- Observable Factor: $r_{m,t} \sim N(0, 0.06^2)$.
- Fund Returns:
 - $r_{i,t}^{skilled} = 0.0025 + r_{m,t} + e_{i,t}$, $e_{i,t} \sim N(0, 0.01^2)$, 20 funds
 - $r_{i,t}^{unskilled} = r_{m,t} + e_{i,t}$, $e_{i,t} \sim N(0, 0.01^2)$, 880 funds
 - $r_{i,t}^{mis-spec} = r_{m,t} + f_{i,t} + e_{i,t}$, $e_{i,t} \sim N(0, 0.01^2)$, 100 funds
- Replica Fund Returns:
 - $\hat{r}_{i,t} = r_{m,t} + \hat{e}_{i,t}$, $\hat{e}_{i,t} \sim N(0, 0.01^2)$

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 - Mild: $\sigma_f = 0.01$; Moderate: $\sigma_f = 0.03$; Severe $\sigma_f = 0.05$

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 - Mild: $\sigma_f = 0.01$; Moderate: $\sigma_f = 0.03$; Severe $\sigma_f = 0.05$
- Select 20 funds with each measure. See how many of them are skilled.

Prediction: $\alpha > 0$ Condition

- Susceptible. $\hat{\alpha}$ picks up large $\frac{1}{T} \sum_t f_{i,t}$ realizations.
-

$$\begin{aligned}
 \hat{\alpha}_i &= \frac{1}{T} \sum_t (r_{i,t} - r_{m,t}) \\
 &= \underbrace{\alpha_i}_{\text{Skill}} + \underbrace{\frac{1}{T} \sum_t f_{i,t}}_{\text{Noise}} + \underbrace{\frac{1}{T} \sum_t e_{i,t}}_{\text{Noise}}
 \end{aligned}$$

Prediction: $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$ Condition

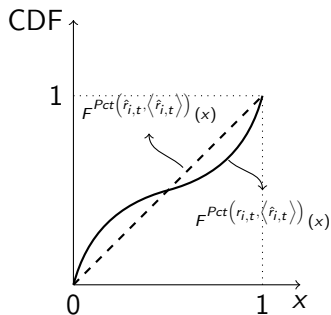
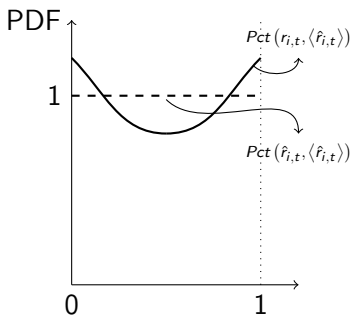
- Robust because of a detection mechanism.

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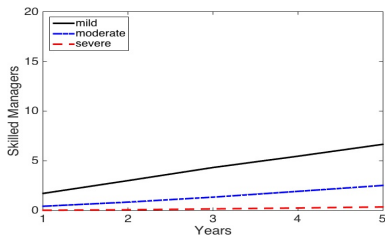
$$r_{i,t}^{mis-spec} = r_{m,t} + f_{i,t} + e_{i,t}$$

$$\hat{r}_{i,t} = r_{m,t} + \hat{e}_{i,t}$$

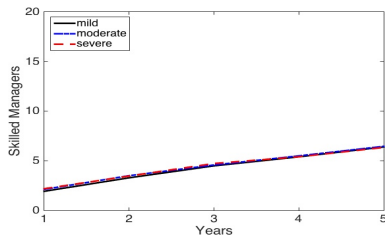


Accuracy Comparison

- Select 20 funds with each measure. See how many of them are skilled.
- Average accuracy from 500 simulations:



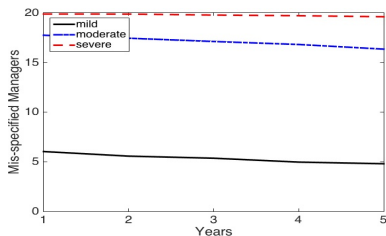
Search by $\alpha > 0$



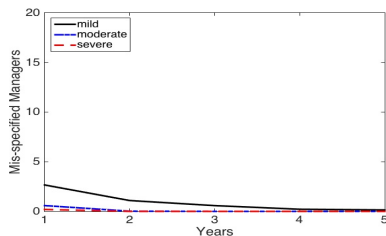
Search by $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$

Mistake Comparison

- Select 20 funds with each measure. See how many of them are mis-specified.
- Average mistake from 500 simulations:



Search by $\alpha > 0$



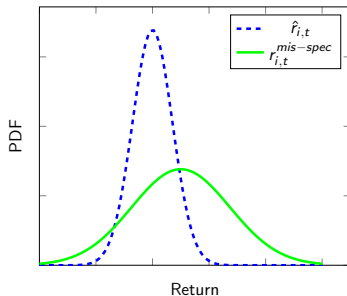
Search by $r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$

“General” Case

- Assumption: Missing factors have non-zero risk premium, but takes normal distribution.

“General” Case

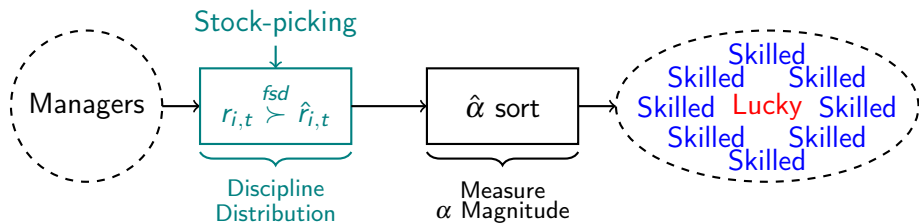
- Assumption: Missing factors have non-zero risk premium, but takes normal distribution.
- Conclusion:
 - $r_{i,t}^{mis-spec} \stackrel{fsd}{\succ} \hat{r}_{i,t}$ is always violated regardless of risk premium.
 - Missing factors \rightarrow Larger left tail.



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Empirical Strategy



Empirical Strategy Cont.

- Data:
 - Fund returns: CRSP
 - Fund holdings: Thomson Reuters
- Sample Period: 01/1991 - 12/2015
- Rebalance Frequency: Quarterly
- Search:
 - 1st stage: FSD test, size=10%, $\hat{\theta} \geq 0.90$
 - 2nd stage: In-sample $\hat{\alpha}$ sort

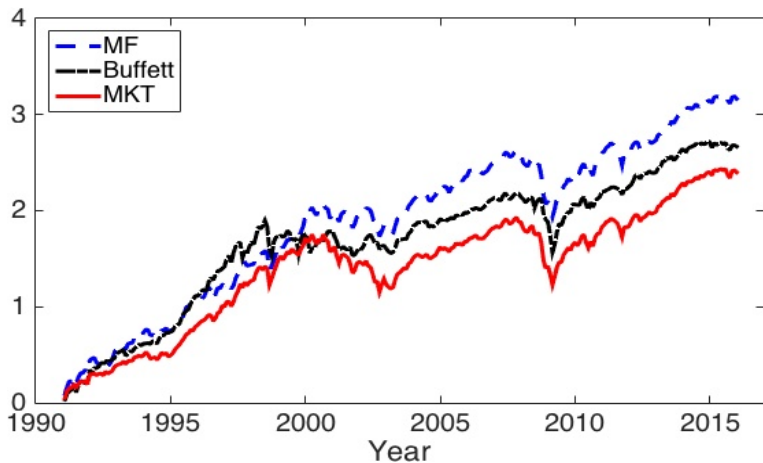
Out of Sample, Before Fees

| 2nd Stage | Sample | α (in %) | IR | mkt | smb | hml | umd |
|-----------|--------|--------------------------|-------------|-----------------|-----------------|------------------|----------------|
| 1 | 1.83% | 0.50 [0.53] | 0.11 | 1.03 [46.26] | 0.29 [8.82] | 0.03 [0.87] | 0.04 [2.08] |
| 2 | 1.94% | 1.54* [1.88] | 0.38 | 1.01 [59.22] | 0.20 [5.89] | 0.06 [2.07] | 0.03 [1.58] |
| 3 | 1.95% | 2.10** [2.28] | 0.47 | 1.00 [43.55] | 0.23 [7.12] | 0.10 [2.35] | 0.05 [2.48] |
| 4 | 1.94% | 2.53*** [2.60] | 0.52 | 1.03 [47.04] | 0.26 [6.80] | 0.01 [0.21] | 0.07 [2.53] |
| 5 | 1.88% | 3.55*** [3.24] | 0.67 | 1.07 [38.85] | 0.45 [13.47] | -0.10 [-2.87] | 0.08 [3.26] |
| 1st Stage | 9.55% | 2.04*** [2.78] | 0.57 | 1.03 [61.14] | 0.28 [10.55] | 0.02 [0.72] | 0.05 [2.99] |
| All Funds | 100% | 0.03 [0.07] | 0.02 | 1.00 [81.56] | 0.21 [10.74] | 0.02 [1.19] | 0.01 [0.94] |

Out of Sample, After Fees

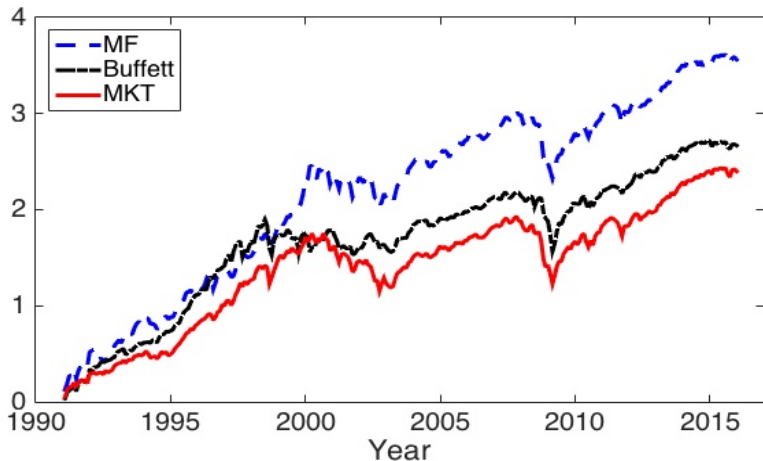
| 2nd Stage | Sample | α (in %) | IR | mkt | smb | hml | umd |
|-----------|--------|-------------------------|--------------|-----------------|-----------------|------------------|----------------|
| 1 | 1.83% | -0.74 [-0.79] | -0.16 | 1.04 [46.34] | 0.29 [8.78] | 0.03 [0.87] | 0.04 [2.10] |
| 2 | 1.94% | 0.33 [0.40] | 0.08 | 1.01 [59.59] | 0.20 [5.89] | 0.06 [2.05] | 0.03 [1.55] |
| 3 | 1.95% | 0.89 [0.95] | 0.20 | 1.00 [43.51] | 0.23 [7.09] | 0.10 [2.32] | 0.05 [2.50] |
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| 5 | 1.88% | 2.24** [2.05] | 0.43 | 1.07 [39.23] | 0.45 [13.50] | -0.10 [-2.90] | 0.08 [3.28] |
| 1st Stage | 9.55% | 0.78 [1.07] | 0.22 | 1.03 [61.27] | 0.28 [10.52] | 0.02 [0.68] | 0.05 [2.99] |
| All Funds | 100% | -1.18 [-2.39] | -0.53 | 1.01 [81.97] | 0.21 [10.70] | 0.02 [1.20] | 0.01 [0.99] |

Performance, 1st Stage

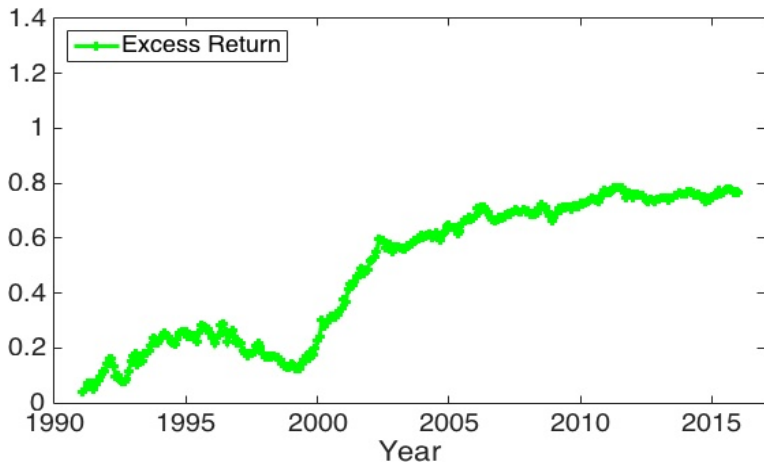


(a) 1st Stage

Performance, 2nd Stage

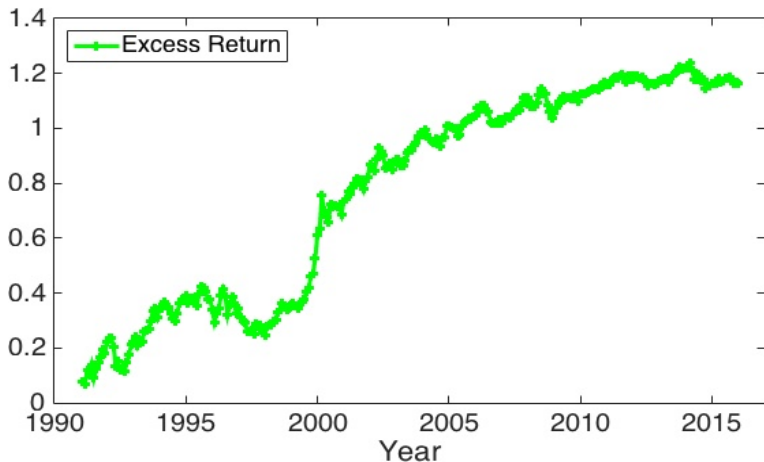
(b) Top Quintile by $\hat{\alpha}$, 2nd Stage

Outperformance, 1st Stage



(a) 1st Stage

Outperformance, 2nd Stage

(b) Top Quintile by $\hat{\alpha}$, 2nd Stage

Fund Characteristics

| 2nd Stage | Sample | Age | Age | TNA | Fees | Fees | # of | Turnover | Turnover |
|-----------|--------|-------|-------|-------|----------|-------|-------|----------|----------|
| | Share | | Norm. | Norm. | (in bps) | Norm. | Norm. | Ratio | Norm. |
| 1 | 1.83% | 15.27 | 1.00 | 0.73 | 120.42 | 1.05 | 0.99 | 0.81 | 0.98 |
| 2 | 1.94% | 16.41 | 1.08 | 1.11 | 117.23 | 1.02 | 1.10 | 0.69 | 0.84 |
| 3 | 1.95% | 15.20 | 1.00 | 0.97 | 119.01 | 1.04 | 1.03 | 0.70 | 0.86 |
| 4 | 1.94% | 15.92 | 1.05 | 1.06 | 125.43 | 1.09 | 0.97 | 0.73 | 0.88 |
| 5 | 1.88% | 15.80 | 1.05 | 1.01 | 127.27 | 1.11 | 0.80 | 0.80 | 0.97 |
| 1st Stage | 9.55% | 15.73 | 1.04 | 0.98 | 121.94 | 1.06 | 0.99 | 0.75 | 0.92 |
| All Funds | 100% | 15.18 | 1 | 1 | 114.78 | 1 | 1 | 0.82 | 1 |

Within-Quarter Trading Profits: The Return Gap

- Definition: $rgap_{i,t} \equiv r_{i,t} - \sum_j w_{i,j,t} \tilde{r}_{j,t}$, Kacperczyk, Sialm, and Zheng (2008)

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| 2 | 1.94% | 0.77*** [3.94] | 0.02 [4.26] | 0.02 [1.61] | -0.01 [-0.91] | 0.01 [2.83] |
| 3 | 1.95% | 0.91*** [3.64] | 0.03 [4.76] | 0.01 [0.67] | -0.00 [-0.23] | 0.01 [2.54] |
| 4 | 1.94% | 0.85*** [3.29] | 0.02 [3.26] | 0.01 [0.99] | -0.01 [-0.50] | 0.01 [2.01] |
| 5 | 1.88% | 1.60*** [3.04] | 0.02 [1.47] | -0.02 [-0.63] | -0.03 [-1.42] | 0.02 [2.43] |
| 1st Stage | 9.55% | 0.97*** [5.19] | 0.02 [4.10] | 0.01 [1.07] | -0.01 [-1.11] | 0.01 [3.49] |
| All Funds | 100% | 0.21 [1.26] | 0.00 [0.70] | 0.02 [1.46] | 0.00 [0.14] | 0.02 [3.60] |

Flow Response

- To see if fund investors treat FSD satisfying funds differently:

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- $Flow_{i,t} =$

$$Const + \delta_0 \times FSD_{i,t} + (\beta + \delta_1 \times FSD_{i,t}) \times \hat{\alpha}_i^{[t-1-T, t-1]} + X_i + \varepsilon_{i,t}$$

- Baseline Version: $Flow_{i,t} = Const + \beta \times \hat{\alpha}_i^{[t-1-T, t-1]} + X_i + \varepsilon_{i,t};$

- $FSD_{i,t} = \begin{cases} 1 & \text{if fund } i \text{ survives the FSD test;} \\ 0 & \text{otherwise.} \end{cases}$

Flow Response, Out of Sample

- $Flow_{i,t} =$
 $Const + \delta_0 \times FSD_{i,t} + (\beta + \delta_1 \times FSD_{i,t}) \times \hat{\alpha}_i^{[t-1-T, t-1]} + X_i + \varepsilon_{i,t}$

| | $Flow_{i,t}$ | $Flow_{i,t}$ | $Flow_{i,t}$ | $Flow_{i,t}$ |
|--|--------------------|----------------------|--------------------|---------------------|
| $\hat{\alpha}_i^{[t-1-T, t-1]}$ | 2.75*** [41.26] | 2.68*** [40.59] | 2.66*** [40.58] | 2.64*** [40.45] |
| $FSD_{i,t}$ | | 0.0063*** [11.42] | | 0.0031*** [5.22] |
| $FSD_{i,t} \times \hat{\alpha}_i^{[t-1-T, t-1]}$ | | | 1.29*** [10.06] | 0.84*** [5.74] |

- Investors do appreciate the FSD satisfying funds! But not enough to arbitrage away out-of-sample α .

Connections to Earlier Findings

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- Out-performing mutual fund managers tend to
 - be more concentrated: Van Nieuwerburgh and Veldkamp (2010);
 - charge higher fees: Berk and Green (2004);
 - generate larger return gap: Kacperczyk, Sialm, and Zheng (2008);
 - attract more fund flows: Berk and Van Binsbergen (2015), Barber, Huang and Odean (2016).

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 - Control for both factor loadings and degree of diversification.
 - Additional statistical information.

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 - Additional statistical information.
- Stock-picking $\longrightarrow r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$.
 - Stronger than $\alpha > 0$.
 - Robustness:
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 - Heteroscedasticity (Minor);
 - Benchmark mis-specification (Major).
- Contributions:
 - Powerful test on information advantage regarding idiosyncratic risks.
 - Large out-of-sample alphas and various findings on fund characteristics.

Consistency Spectrum

$$\hat{\alpha} > 0$$

$$r_{i,t} \stackrel{fsd}{\succ} \hat{r}_{i,t}$$

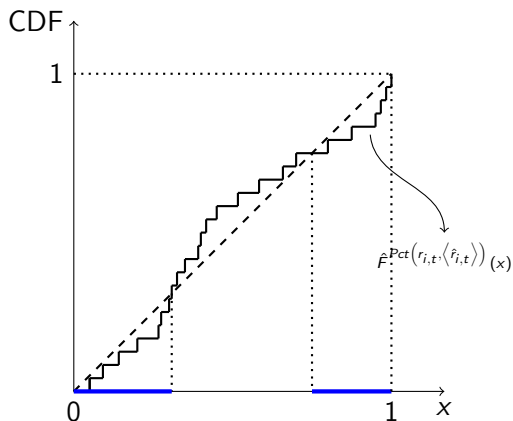
Arbitrage

Outperformance Consistency



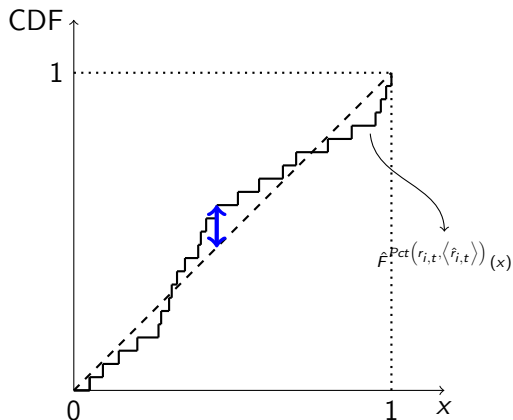
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Choices of FSD Test Statistic 1



$$\hat{\theta}_1 = \int 1^+(x - \hat{F}(x)) dx$$

Choices of FSD Test Statistic 2



$$\hat{\theta}_2 = \min (x - \hat{F}(x))$$